



NEWS RELEASE

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LOUISIANA REGIONAL EXTENSION CENTER SELECTS GREENWAY'S PRIMESUITE EHR

\$7.8 Million REC Grant to Connect 1,042 Providers, Achieve Meaningful Use

June 7, 2011, Carrollton, Ga. – Greenway Medical Technologies, Inc. today announced that the Louisiana Health Care Quality Forum (LHCQF), Louisiana's designated Regional Extension Center (REC), has selected Greenway's single-database electronic health record (EHR), practice management and interoperability solution [PrimeSUITE®](#) 2011 as a supported EHR provider.

"On behalf of the LHIT Resource Center, we're very happy to include Greenway Medical as one of our supported vendors," notes Brenda Ikerd, director of Health Information Technology for LHCQF. "Throughout the selection process, we aimed to identify EHR vendors that offered the best functionality, services and pricing. We look forward to working with Greenway to help Louisiana's healthcare providers and patients realize the benefits of advanced EHR technology over the coming years."

The \$7.8 million grant from the Office of the National Coordinator for Health Information Technology (ONC) is being used to establish the Louisiana Health Information Technology (LHIT) Resource Center, which is administered by LHCQF. The LHIT Resource Center will provide education, outreach and technical support to providers and hospitals as they adopt and meaningfully use EHRs to improve the quality and value of health care.

Up to 1,042 targeted providers across Louisiana can receive implementation and best practice guidance and demonstrations of selected EHRs such as Greenway's PrimeSUITE 2011 toward advancing health information technology, achieving meaningful use and improving patient outcomes.

A sampling of Regional Extension Centers also selecting PrimeSUITE include:

- The California Health Information Partnership (CalHIPSO) for its \$33 million grant connecting 6,187 providers.
- The New Mexico Health Information Technology Regional Extension Center (NM HITREC) for its \$7.7 million grant connecting 1,217 providers.
- The South Florida Health Information Technology Regional Extension Center (SFREC) for its \$13 million grant connecting 2,500 providers.
- The Colorado Regional Extension Center (CO-REC) for its \$12.5 million grant connecting 2,295 providers.

- Vermont Information Technology Leaders, Inc. (VITL) for its \$6.7 million grant connecting 1,100 providers.
- Pennsylvania's two Regional Extension Centers, PA REACH East and PA REACH West for a combined \$44 million grant targeting 8,700 providers.
- The Georgia Health Information Technology Regional Extension Center (GA-HITREC) for its \$19.5 million grant program targeting 5,200 providers.
- The Iowa Health Information Regional Extension Center (HITREC) for its \$5.5 million grant targeting 1,200 area providers.
- The Massachusetts eHealth Institute for its \$13.4 million grant program targeting 2,500 providers.
- The Alaska eHealth Network (AeHN) for its \$3.6 million grant program targeting 1,000 providers in 260 practices.
- The New York City Regional Electronic Adoption Center for Health (NYC REACH) for its \$21.7 million grant program.
- The New York eHealth Collaborative's (NYeC) \$26.5 million REC grant program to implement EHRs within state borders outside of New York City's five boroughs.

Overall, the national HHS REC program has granted \$677 million to establish 62 RECs, linking group practices, critical access hospitals, community health centers and related healthcare organizations through sustainable two-year grants to deploy EHRs in those settings and to connect healthcare organizations and establish meaningful use functionality.

About LHCQF

The Louisiana Health Care Quality Forum (LHCQF) is a private, not-for-profit organization dedicated to advancing evidence-based, collaborative initiatives to improve the health of Louisiana citizens. The LHCQF's board and hundreds of stakeholders represent a cross-section of providers, payers, purchasers and consumers. Together, they volunteer their time in committees and workgroups to focus on health information technology, quality measurement, clinical quality improvement, medical homes and outreach and education. For more information, visit www.lhcqf.org.

About Greenway Medical Technologies, Inc.

Greenway Medical Technologies provides innovative EHR, ambulatory healthcare and clinical research business solutions and services to more than 27,000 healthcare providers nationwide, in 31 specialties and subspecialties, by enhancing the delivery of patient care through advanced health IT software and on-demand services that allow physician practices to function at their highest level of efficiency in group practice, IDN, REC, HIE, IPA, Accountable Care Organization (ACO) and Patient Centered Medical Home (PCMH) settings. Established in 1998, Carrollton, Ga.-based Greenway is a privately held company with more than 450 employees.

About PrimeSUITE 2011 Meaningful Use Certification

PrimeSUITE® 2011 is an ONC-ATCB Complete EHR. The 2011/2012 criteria supports the Stage 1 meaningful use measures required to qualify eligible providers and hospitals for funding under the American Recovery and Reinvestment Act (ARRA). This Complete EHR is 2011/2012 compliant and has been certified by the Certification Commission for Health Information Technology (CCHIT®), an ONC-ATCB, in accordance with the

applicable certification criteria adopted by the Secretary of Health and Human Services. This certification does not represent an endorsement by the U.S. Department of Health and Human Services or guarantee the receipt of incentive payments. PrimeSUITE 2011 was certified on October 14, 2010, certification number CC-1112-699072-1 for clinical quality measures NQF 0421, 0013, 0028, 0041, 0024, 0038, 0031, 0032 and 0034. Review complete details of PrimeSUITE 2011's meaningful use certification on CCHIT and ONC websites: http://www.cchit.org/get_certified/ONC-ATCB-Certified-2011-2012 and <http://onc-chpl.force.com/ehrcer>

For more information about Greenway, visit www.greenwaymedical.com. You can also follow developments at Greenway through online and social media:

- Greenway on Twitter: <http://bit.ly/GreenwayTwitter>
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- BlogEHR: <http://bit.ly/BlogEHR>
- Tee Green on Twitter: <http://twitter.com/wteegreen>
- Justin Barnes on Twitter: <http://twitter.com/hitadvisor>
- Eric Grunden on Twitter: <http://twitter.com/egrunden>

Except for the historical information contained herein, the matters discussed in the press release are forward-looking statements within the meaning of the safe-harbor provisions of the Private Securities Litigation Reform Act of 1995. These forward-looking statements are subject to risks and uncertainties that may cause actual results to differ materially, including but not limited to economic, competitive, governmental, and technological factors affecting the Company's operations, markets, services and related products, prices, and other factors.

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